



CUSTOMER SUCCESS STORY

CUSTOMER

Catawba Valley
Medical Center

INDUSTRY

Not-for-profit community hospital,
serving a five-county area

LOCATION

Hickory, North Carolina

Number of Locations

One

Number of Employees

1,100+

SYSTEM

Sage FAS 500 Fixed Assets

Modules in Operation

- FAS 500 Asset Accounting
- FAS Report Writer

Large Not-for-Profit Hospital Increases Efficiencies With Sage FAS

Since 1967, Hickory, N.C.-based Catawba Valley Medical Center (CVMC) has built strong relationships with the people, businesses, and communities throughout the state's Catawba Valley. The region's largest not-for-profit community hospital, it has 258 beds, 15 physician practices, and 1,100+ employees, and its centers of excellence include mother & child services, comprehensive cancer care, rehabilitation, and neurosciences.

CVMC maintains more than 15,000 asset records, with a net book value in excess of \$61 million. Its average monthly acquisitions exceed \$600K.

For many years, the hospital used GBA Systems' FAMSOL product on an AS/400 environment. In 1997, the hospital decided to move to client/server technology. Although FAMSOL was an adequate application, GBA Systems did not offer a client/server version at the time.

Because the shift from AS/400 to client/server would involve implementing new computer systems throughout the hospital, few resources were available for placing

an automated fixed asset system in service. To be as cost-effective as possible, CVMC purchased fixed asset software from the company that provided its financial, human resource (HR), and payroll applications—a well-known ERP system.

Unfortunately, the new product did not meet the needs of its finance department. "It was cumbersome to use, and didn't provide a report writer," explained Jill Kight, cost analyst for CVMC. "Among other things, cloning and disposing of assets required several steps and screens, and there were few user-defined fields available for searching."

So, CVMC began the search for a total fixed asset management solution to meet its needs.

A complete solution

The primary user of CVMC's fixed asset solution needed to be able to set up the database and companies, and import data. In addition to being cost-effective, flexible, and reliable, the new software had to provide a friendly user interface.

CHALLENGE

Find a total fixed asset accounting solution that provides reporting robust capabilities, and allows for easy data import and export.

SOLUTION

FAS Asset Accounting—part of Sage FAS Fixed Assets, the industry leading fixed asset management solution.

RESULTS

Reduced time spent on asset tracking and recording by about a third. Continue to save time with automated reports and annual product updates.

"Sage Software truly understands that we're in the healthcare business—not in the business of implementing software systems. Sage FAS paid for itself in the first year of use, and we estimate that using the software has reduced the time spent on asset tracking and recording by about a third. Plus, because Sage FAS is so dependable, we don't have to spend our time on the phone with support."

—Jill Kight
cost analyst for CVMC
Catawba Valley Medical Center

ABOUT SAGE SOFTWARE

Sage Software has been responding to the needs, challenges, and dreams of small and mid-sized businesses for over 25 years. With a complete range of business management solutions and services, Sage Software helps companies improve customer relationships, reduce costs, and automate and integrate a variety of operational activities. Its solutions support the specialty needs of a broad scope of industry segments, including manufacturing, distribution, construction, real estate, nonprofit, and professional services.



Sage Software's FAS Asset Accounting solution fit all of CVMC's needs. "Once our IS team installed the software, the primary user was able to set up companies and databases as soon as the data import was performed through an Excel spreadsheet," said Kight.

Comprehensive data fields

The FAS Asset Accounting module's friendly GUI interface is one main reason CVMC selected it. Added Kight, "All the information fields for an asset appear on one screen, so there's no jumping [around] to perform asset record maintenance. And because the GUI interface is both mouse and keyboard driven, users can very efficiently interact with the software."

In addition to a user-friendly interface, Sage FAS includes numerous data fields, plus several user-defined fields, so CVMC's financial team can track any fixed asset information they might need. "The Sage FAS Group Manager allows us to establish groups of assets based on the information in any one of those fields. This feature is a huge benefit when searching and reporting."

Powerful reporting capabilities

Speaking of reporting—Sage FAS offers CVMC several reporting advantages. Kight added, "There are many standard reports available, and FAS Report Writer is also available. Users don't need to be familiar with Crystal to create reports, because Sage FAS Report Helper walks you right through the set-up process. It's the easiest, fastest report writer I've ever used."

In addition to being easy-to-use, FAS Report Writer provides great flexibility. "Users can pull any fixed asset information in the database, and sort and group it in any manner needed. Flexibility often comes with a price—complexity. That's not true with Sage FAS Report Helper," said Kight.

Using FAS Asset Accounting, CVMC's finance department can also set up its own depreciation methods for unusual circumstances. The solution also provides a replacement value feature that helps the hospital determine insurance needs.

"Sage FAS provides asset templates, asset replications, and bulk transfers and disposals, all of which reduce the time spent entering data," said Kight.

Additionally, Sage Software saves CVMC time by sending annual product updates through its Sage FAS SupportPlus service.

Efficient, dependable software

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