# Sage 500
## ERP

Product Overview

**sage**

Sage 500 ERP (formerly Sage ERP MAS 500) is designed to elevate performance, productivity, and profitability within your business. As one of the first mid-market ERP solutions to develop an ERP application from the ground up based on Microsoft SQL Server® and Visual Studio technology, Sage 500 ERP has evolved with the latest technology to provide the value and flexibility that its users have come to rely on. From supply chain management to innovative eCommerce solutions to the latest .NET-based applications, Sage 500 ERP continues to deliver solutions that increase user productivity and lower overall costs.

Sage 500 ERP is a complete enterprise management solution that was developed to help progressive companies streamline operations, manage with insight, and springboard to the next level. Sage 500 ERP is the competitive advantage that can make the difference in the essential growth of your business.

**The Sage 500 ERP Solution**



# Advanced Business Solutions Working Together

**Sage 500 ERP** is an integrated suite of robust business solutions that work synergistically to help you maximize operational efficiency and increase productivity and profitability across every aspect of your enterprise. These scalable applications feature advanced capabilities that address the daily operational challenges you face while providing the management insights you need to secure your company's successful future. Streamlined automation, exceptional functionality, extensive customization capabilities, and easy integration are just a few of its strengths. Now you can leverage the power of one software company to meet all your software needs. And you have the added convenience and peace of mind that come with knowing you can count on the superior quality, reliability, and award-winning customer support services of Sage.

# Complete, Robust Financial Applications

## Sage 500 ERP Financials

- **General Ledger**
- **Accounts Payable**
- **Accounts Receivable**
- **Cash Management**
- **Purchase Order**

- **Multicurrency Management**
- **Allocations**
- **Sage Active Planner—Budgeting**
- **Sage Fixed Assets**

Sage 500 ERP Financials offer deep functionality and superior usability for all your core accounting and enterprise requirements. Advanced reporting and analysis capabilities, including the ability to track key performance indicators, publish reports to the web, and drill into data, empower your managers to make proactive decisions with real-time insight. Sage 500 ERP Financials put you in control of finances so you can manage your company to capture more profits.

### General Ledger
General Ledger provides quick access and easy manipulation of mission-critical data. You can process intercompany transactions, establish flexible accounting periods and an unlimited number of budgets, perform future posting, and more. With its financial report writer, you can perform consolidations setup—and maintain a variety of sophisticated reports so decisions are always based on insight gained from in-depth analysis.

### Accounts Payable
Accounts Payable offers several options to save time and reduce administrative costs by automating vendor-related tasks and simplifying voucher entry. It also accommodates multiple vendor addresses, multiyear history retention, automatic payment selection, check printing, and more.

### Accounts Receivable
Accounts Receivable improves your cash flow and enhances customer satisfaction with streamlined automation of your collections process. Gain complete control of your receivables and invoicing processes and leverage automatic calculations that avoid errors and eliminate duplicate data entry. Consolidate customer receivables, statements, reporting, and credit checking across national accounts.

### Cash Management

Cash Management enables you to quickly and accurately reconcile all of your bank accounts, as well as perform bank transactions with pinpoint accuracy. This module integrates seamlessly with the other Sage 500 ERP financial modules for automatic cash transactions and secure record keeping that flows through your entire system.

### Purchase Order

Even businesses that don't manage warehouses can benefit from the advanced tracking capabilities of the Purchase Order module. You can monitor the purchase of office equipment, consumables, and fixed assets— and catch undershipments from your vendors. Vendor performance metrics enable you to better negotiate reduced costs with vendors and build stronger vendor relationships.

"I'm very pleased with Sage 500 ERP, especially its ease of use and flexibility. It gives me a great deal of control and guides me when I need to drill down to a trial balance or transaction report—exactly what we need for planning and managing rapid growth."

— Britt Hayes, controller, Childcare Network

### Multicurrency Management

Multicurrency Management provides robust multicurrency and analysis capabilities so you can optimize your international opportunities. You can maintain an unlimited number of currencies and exchange rate schedules, update exchange rates daily, and post realized and unrealized gains or losses due to currency fluctuations.

### Allocations

The Allocations module eliminates the guesswork in distributing company expenses. It helps you reduce administrative time and costs while accurately measuring resource consumption. Built-in process controls help you eliminate errors by creating allocation rules while providing the flexibility to distribute and redistribute allocations for new and existing accrued transactions.

### Sage Active Planner

Take control of the budget process and bring strategic insight to business planning. Sage Active Planner is an enterprisewide, purpose-built budgeting and planning application that empowers you to make strategic, more informed business decisions using "bottom up" and "top down" budgeting and "what if" analysis. It makes

the budgeting and planning process faster and easier, encourages collaboration across all lines of business, and ties budgeting activities to organizational performance.

## Sage Fixed Assets

**• Sage Fixed Assets—Depreciation**
Sage Fixed Assets—Depreciation accounts for your company's tangible assets (laptops, copiers, production machines, and other business equipment), automatically calculating depreciation and tax deductions, eliminating the need for off-line spreadsheets.

**• Sage Fixed Assets—Inventory**
Sage Fixed Assets—Inventory takes Sage Fixed Assets—Depreciation one step further with a sophisticated bar-code system that empowers you to easily track the physical location of assets using a convenient handheld radio frequency device.

# Efficient Distribution and Supply Chain Management

## Sage 500 ERP Distribution

| | |
|---|---|
| • Inventory Management | • eBusiness Suite |
| • Inventory Replenishment | • Advanced Kitting |
| • Purchase Order | • Product Configurator |
| • Sales Order | • Warehouse Management |
| • Sales Tax by Avalara | • Process Shipper |
| • Credit Card Processing | |

Sage 500 ERP provides an advanced distribution and supply chain management solution that helps you minimize carrying costs while ensuring sufficient product availability. Automated supply chain and warehouse management processes integrate solidly with demand forecasting to maximize inventory control and profits. With features that support multiwarehouse configurations, as well as multisite customers, Sage 500 ERP is optimized for a wide variety of distributors and manufacturers. Specially designed features include comprehensive inventory demand forecasting, a web-integrated product catalog, flexible sales and returns processing, and automated procurement. The Sage 500 ERP distribution solution empowers you to strategically manage every aspect of the distribution cycle, from purchasing all the way through sales, with unparalleled efficiency and control.

## Inventory Management

With its warehousecentric design, the Inventory Management module can save you time and money. You can track costs and sales histories by warehouse and manage assemble-to-order or build-to-order kits. You also retain complete inventory visibility by tracking your stock transfers both within and between warehouses. Down time turns into up time since you can take orders during inventory cycle counting. You can even attach images to inventory items and organize your products into a comprehensive catalog, which translates to easy item lookup in both the Sales Order and Purchase Order modules. Inventory Management fully supports raw material and finished goods lot control and serial number tracking in addition to physical inventory counts.

## Inventory Replenishment

This sophisticated module gives you the insight to maximize your profits by finding the optimal balance between accelerating inventory turnaround and maintaining adequate stock levels to meet customer demand. Inventory Replenishment features demand forecasting and automated procurement capabilities, which enable you to automatically generate purchase orders and warehouse transfers based on your inventory requirements. By tracking overhead costs and optimal purchase levels for vendors, you can combine orders so you receive maximum discounts from your vendors as you minimize your overhead costs. Inventory Replenishment utilizes seasonal cycles, sales history, and lead times to forecast the appropriate inventory levels and minimize carrying costs while maximizing efficiency throughout your supply chain.

## Purchase Order

The Purchase Order module helps you manage the requisition, purchase, and physical receipt of items and services. You can tag incoming product against customer sales orders so that as product is received, it is immediately designated to customer back orders. In addition, manufacturers can accurately track material and outside process costs by tagging a purchase order line to a specific work order operation. You can also verify payable invoices by matching the delivery receipt with the invoice and the original purchase order. Tighter tracking and more accurate purchasing control within your warehouse means greater cost efficiency and ultimately a better bottom line.

## Sales Order

Sales Order increases operational efficiency by accommodating multiple customer requests in one transaction. For example, each order or return line item

can have its own ship-to address, sales person, tax rate, ship date, ship-from location, and drop-ship designations. In addition, the flexibility of the Sales Order module enables you to price inventory items based on customer class, location, discounts, and more. Sales Order leverages a user-friendly grid entry form that can be personalized for streamlined data entry. The Sales Order module includes a formalized Return Merchandise Authorization (RMA) process to manage customer and vendor returns. Adding the Sage 500 ERP Multicurrency module will accommodate multiple currency Sales Orders for easy entry into global markets and unsurpassed pricing flexibility. Real-time visibility enables you to confirm stock availability or, if out of stock, source from another warehouse, drop-ship, create work orders, or substitute other items.

### Sales Tax by Avalara
Sage 500 ERP Sales Tax by Avalara automatically performs address validation, sales tax jurisdiction research, and rate calculation to ensure sales tax compliance.

### Credit Card Processing
Quickly and easily process payment receipts with the Credit Card Processing module. Credit card transactions can be initiated and managed through the Sales Order, Accounts Receivable, and Cash Management modules. Advanced security and ease of use support your payment processing needs, with fraud prevention features that protect both you and your customers from unauthorized credit card usage. Plus, you have peace of mind knowing that Sage 500 ERP Credit Card Processing has been verified as being compliant with Payment Application Data Security Standard (PA-DSS) requirements established by the Payment Card Industry (PCI).

### eBusiness Suite
The eBusiness Suite for Sage 500 ERP is much more than just a Customer and Sales Team self-service solution. The solution provides a Business to Business or Business to Customer web presence utilizing the latest web technologies as well as a portal for salespeople and customer service representatives, plus a remote alternative to the Sage 500 ERP desktop.

### Advanced Kitting
The Inventory Management module provides the ability to stock and ship assembled kits as well as sell build-to-order kits based on material templates. The Advanced Kitting module takes this a step further by incorporating labor costs into the kitting process and creating routings within the components.

**Product Configurator**

Developed by industry experts, Product Configurator puts you in control of orders and bills of material by associating rules to build finished goods items. This is particularly helpful for complex products that have customer-selected options such as color, size, or style.

**Warehouse Management**

Manage inventory movement within your physical warehouse and between warehouses using built-in, three-step inventory transfers. Inventory can also be assigned to a dedicated or random bin and tracked by location for wave and zone picking methods. Warehouse Management provides real-time inventory visibility for companies with large inventories or multiple warehouse locations.

**Process Shipper**

Process Shipper is a web-based, fully scalable shipping system that can be deployed at a single location or multiple locations throughout your company and integrates closely with Sage 500 ERP. The software is loaded on your central server and then mapped to your workstations as needed to accommodate your shipping demands. Whether you ship several packages per day or thousands, Process Shipper can process your shipments with the speed and accuracy you would expect from a "state-of-the art system."

"With $4 million in inventory, 300 different products, and four warehouses, we appreciate how robust and accurate Sage 500 ERP is. Our raw material and labor costs vary depending on location. Sage 500 ERP lets us monitor each item independently—something not many systems can do. Inventory replenishment at our distribution site is so much more efficient that we've reduced our workload by 80 percent."

— Janet O' Neal, director of supply chain management, Kellogg Garden Products

# Manufacturing With Confidence

## Sage 500 ERP Manufacturing

- **Light Manufacturing**
- **Advanced Manufacturing**
- **Advanced Planning and Scheduling**
- **Engineering Change Management**

- **Estimating**
- **Project Management**
- **Material Requirements Planning (MRP)**
- **Product Configurator**
- **Shop Floor Control**

When demand hits, it's crucial that manufacturing is ready and able to deliver. Sage 500 ERP was designed with the flexibility and expanded capabilities to easily accommodate the requirements of many different industries. It handles production from raw materials through finished goods, works seamlessly with the accounting and distribution modules, and helps you pinpoint the areas where you can save time and money, all while helping you provide exceptional customer service.

### Light Manufacturing
This streamlined manufacturing system is perfect for distributors, assemble-to-order industries, and other light manufacturers that don't contend with complicated labor transactions or material issues. Light Manufacturing features an easy-to-use production entry screen where finished goods are reported after the fact. Material quantities, outside process transactions, and labor time are posted to finished goods in one simple step, saving you time by eliminating dozens of labor and material transactions. In addition, distributors can identify labor as part of the kitting process, which dramatically improves product costing, subsequent pricing, and kitting.

### Advanced Manufacturing
Advanced Manufacturing is especially well-suited for assembly, electronics, metal fabrication, machine/equipment manufacturing, and other production environments where work order tracking and labor reporting are essential. The system features shop floor visibility to your entire enterprise. GAAP-compliant job costing gives you insight regarding your most profitable and costly jobs. Operations, machines, work centers, and other options may be defined to accommodate your unique manufacturing requirements. Advanced Manufacturing also supports coproducts, byproducts, disassembly, and outside process tracking.

### Advanced Planning and Scheduling

Utilizing industry-standard scheduling rules, this module schedules production based on advanced algorithms and mathematical calculations. System-generated schedules and a drag-and-drop schedule board put you in control of big-picture planning and help you better manage scheduling by easily accommodating last-minute priority jobs and unexpected machine downtime. You can manage multiple production schedules by facility, conduct what-if analysis of the manufacturing process, and manage machine and tool resources in real time. Enterprisewide online visibility of production schedules, order status, and completion dates keep customer service, management, and sales all in the know.

### Engineering Change Management

A routing/bill of material may be placed under engineering change management control to track any changes made to the production standards. Members of predefined user groups are notified by email when a change is made to a controlled routing/bill of material.

### Estimating

Internal product structure and cost estimates are quickly created from scratch or copied from an existing routing/ bill of material, estimates, or work orders. Final estimates may be converted directly into a quote, sales order, or production routing/bill of material. Engineers can estimate multiple quantities with different markups to amortize setup and one-time costs across multiple quantities. Estimates may include labor, material, subcontracted operations, prototyping, special tooling, and other costs.

### Project Management for Manufacturers

Enable your project managers to easily assign resources to projects, track actual versus estimated costs through project completion, and generate detailed estimates for customers. Projects can be based on a fixed price, by accounting for time and materials, or a combination of both options. Moreover, Project Management can be integrated with Microsoft Project, so you can leverage the strengths of both products to gain a comprehensive tool for managing all tasks, resources, and schedules.

Beyond its ability to manage manufacturing projects, Project Management also boasts a series of tools designed for enterprises that install or service products.

## Material Requirements Planning (MRP)

MRP is integrated with finite scheduling to provide a true closed loop system, which utilizes actual demand and transaction data from sales orders, purchase orders, inventory management, project accounting estimates, and work orders. It also provides integration with demand forecasts for items based on advanced replenishment rules and formulas, thus enabling more accurate material plans by item. Planners have total control over generation criteria including start and stop dates, planning bucket sizes, and a demand time fence. Multiple MRP versions provide greater flexibility and simulation/comparison capabilities. MRP may be instantly accessed for material data from sales orders, purchase orders, work orders, and inventory.

## Product Configurator

The Product Configurator module controls sales orders and bills of material by associating rules to build finished goods items. This useful tool helps you determine which components to use, how much configured parts will cost, and how much to charge the customer. You can also automatically build new part numbers and bills of material, including all manufacturing requirements and instructions to make the configured part. The intuitive interface of product configurator facilitates quick sales order entry and customer service inquiry.

## Shop Floor Control

Designed for use with bar-code and touchscreen technology, the shop floor control system can run on a terminal or from many handheld or terminal devices. Shop Floor Control features start-and-stop job entry, work order inquiry, material/outside/other issues entry, receipt of goods entry, labor assignments, and access to other essential shop floor activities.

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"Sage 500 ERP and MRP let us get our act together. We finally have inventory numbers we can depend on, far more on-time shipments, and better quality throughout the company."

— David Palmerston, VP of technology,
Helical Products Company, Inc.

# Accurate Time and Project Management

## Sage 500 ERP  Time and Project Management

| • Project Accounting | • Sage TimeSheet |
|---|---|

Achieve the operational edge with these powerful functions that put you in control of managing projects with exceptional flexibility by preventing cost overruns and maximizing bottom-line savings.

### Project Accounting
With Project Accounting, track actual vs. estimated costs through forecast completion. Adjust estimated budget to increase forecast accuracy at any point through the project lifecycle. Also, designate the most appropriate project type—time and materials, fixed price, or a combination of the two and eliminate the extra costs of maintaining multiple tracking systems. Capitalize on six GAAP-compliant profit recognition methods—and maximize project profitability with the insight you gain from these sophisticated time and expense tracking tools. You can proactively prevent cost overruns, increase cash flow, and generate greater bottom line savings.

### Sage TimeSheet
Time and expense entry can be deployed through networked clients or secure web browsers connecting your remote workforce on a real-time basis. Project managers and supervisors can check project status and profit points at anytime, from anywhere, while remote workers are assured that their time and expenses are accurately entered and tracked. Multilevel approvals and workflow options support your internal procedures and organization structure.

# Maximizing Your Human Resources

## Sage 500 ERP  Human Resources and Payroll

| | |
|---|---|
| • Sage HRMS Payroll | • Sage HRMS Attendance |
| • Sage HRMS | |

Accurately administrating a company's workforce is vital to its success and growth. Sage 500 ERP offers powerful human resources (HR) and payroll solutions that enable you to automate HR and compliance activities, easily process and track payroll and attendance, and manage employee relationships with insight.

### Sage HRMS Payroll
Featuring streamlined data entry and automatic integration with the Sage 500 ERP General Ledger module, this solution provides enhanced payroll accuracy and efficiency. Powerful tax compliance reporting and analysis, excellent tracking of employee hours and accrual balances, multilevel security, and a variety of check disbursing options provide maximum control and flexibility. Payroll Management also equips you with the tools and reports you need for strategic planning. And with tight integration to the Employee Attendance and HR Management modules, your payroll data is available throughout the HR system.

### Sage HRMS
Managing your workforce has never been easier. HR Management has the flexibility and the power to put critical data such as emergency contacts and performance reviews at your fingertips when you need it. Big picture insights may be quickly drawn from salary, turnover ratio, and performance analyses. Benefit administration is simplified with easy comparisons of multiple plans, tracking of COBRA coverage, and a rollover benefits feature. Employee training and certification, health profiles, drug testing, and physical exams may also be tracked. And of course, a high level of security protects all sensitive employee data.

### Sage HRMS Attendance
This application offers easy setup, management, and monitoring of multiple variations of employee attendance plans. You can track an unlimited number of plans per employee and also maintain separate data-sensitive accounting for each attendance plan. Incident-based time off and regular time off can be automatically recorded and then used both for employee reporting and payroll calculations. Snapshot overviews of employee attendance provide you with additional HR insight.

# Building Customer Relationships for Gainful Results

**Sage 500 ERP Customer Relationship Management**

- **Sage SalesLogix Sales**
- **Sage SalesLogix Marketing**
- **Sage SalesLogix Customer Service**
- **Sage SalesLogix Support**

Sage 500 ERP Customer Relationship Management (CRM) equips companies with the front-office capabilities and back-office integration they need to cultivate positive customer relationships and profitable results. Web-based modules empower sales to close more deals and your customer support team to handle requests accurately and effectively. Automation of key activities, sophisticated analytical tools, streamlined company communications, and improved customer relations all translate to a shorter sales cycle, higher sales revenue, and increased profits.

## Sage SalesLogix Sales
This customercentric solution manages all aspects of your sales cycle and automates key sales functions including account and opportunity management, quotation and proposal generation, scheduling, and forecasting and reporting. Sophisticated analytical tools and full-scale marketing campaign management provide the insights on who your most profitable customers are and how you can shorten the sales cycle.

## Sage SalesLogix Marketing
You can develop and execute meaningful marketing programs that drive results and measure return on investment (ROI) for your marketing campaigns.

## Sage SalesLogix Customer Service
Deliver a high-quality customer experience by utilizing advanced issue tracking and resolution tools needed to quickly resolve customer issues. Search the knowledgebase to quickly find critical information, and reduce your costs by empowering your customers to find answers they need using the Sage SalesLogix Web Customer Portal.

## Sage SalesLogix Support
With the costs of acquiring new customers being five to ten times higher than retaining them, cultivating lasting relationships and customer loyalty is a critical necessity. Track and resolve support issues more quickly with instant access to relevant customer data, including products purchased, ticket and defect history, and maintenance contract status—making each customer interaction effective and positive.

# Leveraging Business Intelligence for Gainful Results

**Sage 500 ERP Business Intelligence**

- **Business Insights Dashboard**
- **Business Insights Analyzer**
- **Business Insights Explorer**

- **Business Intelligence**
- **SAP® Crystal Reports for Sage 500 ERP**
- **Sage 500 ERP Alerts**
- **Sage 500 ERP Office**
- **Web Reports**

Successful enterprises are those that are smart enough to leverage their business intelligence to lock in their competitive edge. Business intelligence and reporting help your managers hone in on key performance indicators and actively monitor both internal and external changes as they occur. These tools not only help provide the insight behind the numbers, they help you move from reactive mode into proactive mode. It's what you need to work smarter, not harder.

## Business Insights Dashboard
Get the vital information you need to stay in charge of your business all in one place with the new Business Insights Dashboard. Using .NET technology, the Dashboard puts an end to information overload by putting up-to-date sales statistics, key accounting data, industry news, and competitive intelligence at your fingertips and all in one place. With this convenient, powerful solution, you get an unsurpassed level of knowledge management that consolidates critical personal, corporate, and external information and enables single-click access to analytical and collaborative tools. Business Insights Dashboard can easily be personalized to display information according to each user's preference.

## Business Insights Analyzer
Business Insights Analyzer users have the ability to organize, graph, and format summarized information within the Sage 500 ERP system. Contextual mappings have been configured that allow a user to jump directly to data views for advanced analysis and reporting on virtually any data in the Sage 500 ERP database.

## Business Insights Explorer

Business Insights Explorer brings a new paradigm to navigation. Sage 500 ERP is bundled with a series of predefined Preview relationships including customers, vendors, items, warehouses, projects, work orders, and more. In addition, the Explore option allows users to drill around to original records. For example, users can drill into customer invoices, shipments, and work orders anywhere the customer ID is displayed within the system. Views can be filtered and sorted or exported to Excel.
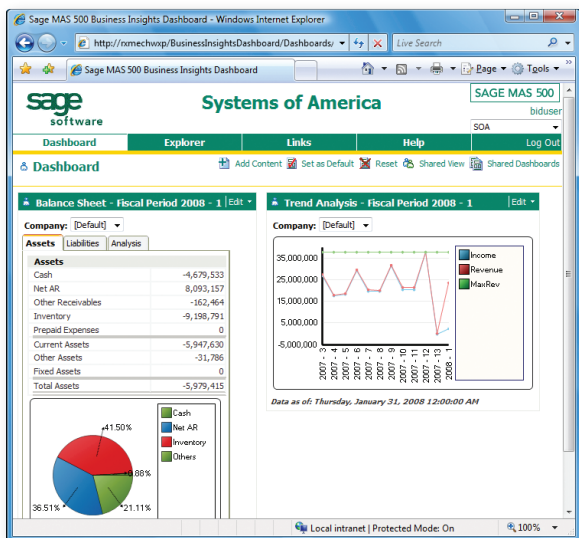


● *Personalized Business Insights Dashboard templates can be created for a wide variety of roles and shared among employees.*

"The main thing I like about Sage 500 ERP is the ability to go into the database, grab information, and then manipulate it however we want. Because the system is based on an SQL engine, we can store vast amounts of data and generate any type of report imaginable."

— John Kalinich, COO, Teva Sport Sandals

## Business Intelligence

Sage Business Intelligence empowers you to quickly and easily gain control and obtain the information you need by creating real-time, automated, and preformatted reports with up-to-date, accurate, and meaningful information using the familiar look and feel of Microsoft Excel®. Spend more time focusing on analysis and interpretation and less time pulling the data together.

### SAP Crystal Reports for Sage 500 ERP

This powerful report writer helps you create, format, and print presentation-quality reports that reveal the business insights behind the numbers.

### Sage 500 ERP Alerts
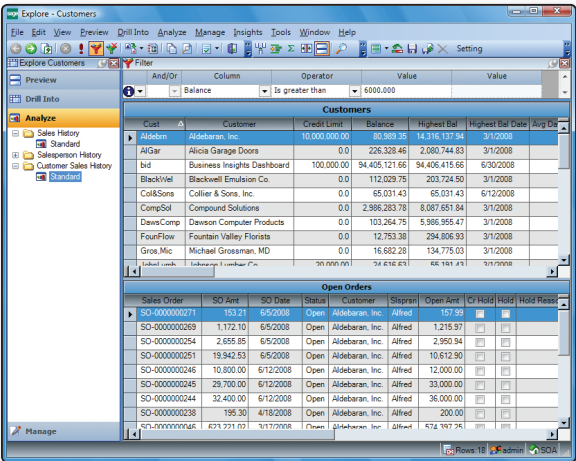
This innovative module utilizes standard and customized early warning email messages to notify you of critical events in your Sage 500 ERP system including credit holds, inventory thresholds, and priority client transactions. You can configure your email system to forward alerts to your mobile phone or pager so you can be instantly alerted to important business issues—no matter where you are. Enterprise Alerts puts your enterprise ahead of the game by keeping your managers in the know and giving them a proactive edge.

### Sage 500 ERP Office

Take your enterprise communications and customer service to the next level with the single-click efficiency of automatic generation of custom letters, emails, and spreadsheets.

### Web Reports

With Web Reports you can conveniently view and generate all Sage 500 ERP reports through Microsoft Internet Explorer while maintaining the same high level of security of standard modules. Web Reports also displays custom SAP Crystal Reports for Sage 500 ERP documents.



*With just a few clicks, Business Insights Explorer delivers quick and easy data inquiries, drill-downs, answers to "what if" scenarios, and last-minute must-have executive requests.*

# Customizing and Evolving With You

## Implementation, Customization, and Integration

- **Assisted Company Setup**
- **Data Import Manager**
- **Data Migrator**
- **Import Utilities**

- **Customizer**
- **Software Development Kit**
- **Source Code**

Designed for maximum flexibility in customization and integration, Sage 500 ERP is a progressive software solution that adapts to meet your unique and changing enterprise requirements. The Customization suite ensures that you can get the most from your system with easily modified screens and forms—without having to modify your source code. You have the luxury of controlling application customizations to all users or any combination of specific user groups. Reports can easily be customized, and data from external applications can be imported into Sage 500 ERP.

In addition, world-class customization tools provide a foundation for Visual Studio .NET business application development and include software controls, tools, wizards, and utilities. Our goal for Sage 500 ERP is simple—to provide an affordable, sophisticated, end-to-end business management system that is easy to implement, to use, and to customize. The intuitive Assisted Company Setup, Data Import Manager, Data Migrator, and Import Utilities get you up and running quickly while the powerful Customizer, Software Development Kit, and Source Code products allow you to customize Sage 500 ERP to meet your ever-changing business and industry needs.

### Assisted Company Setup (ACS)
ACS is a process for implementing Sage 500 ERP that includes project management tools, tips for successful implementation, and data migration utilities. ACS helps you manage the implementation timeline by integrating with Outlook so you can assign implementation tasks to employees or consultants. It also walks through the steps required to successfully implement Sage 500 ERP so there will be fewer questions and surprises when you go live.

## Data Import Manager

Built with the latest .NET and SQL Server technology, the Data Import Manager allows database administrators to configure one-time or regularly scheduled imports into a wide variety of Sage 500 ERP transaction formats using a powerful mapping wizard. The mapping wizard provides the detailed knowledge of Sage 500 ERP, including required fields, default validations, and lookups—while enabling the administrator to transform direct feeds from ASCII, Delimited, Microsoft Access, Excel, SQL Server, and XML data sources. Developers also can modify the final import package by adding scripting for additional validations and other complex transformations.
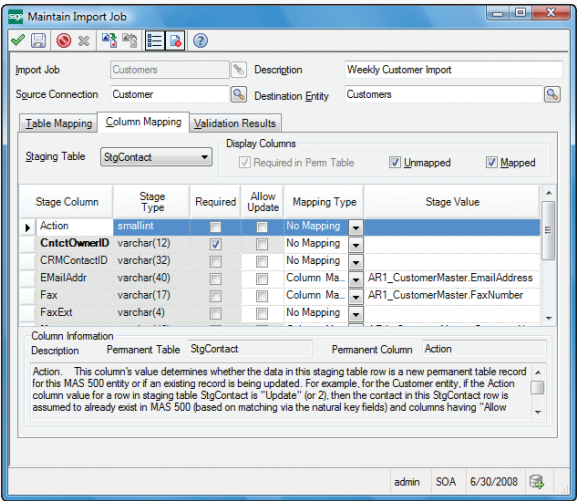


● *Data Import Manager's powerful mapping wizard provides detailed knowledge of the Sage 500 ERP database, so you can easily and accurately configure database imports.*

## Data Migrator

Data migration is built into the Assisted Company Setup and available for postimplementation data imports. The Data Migrator can be used to move data from many different databases and file types into staging tables where the data can be modified and validated before being imported into Sage 500 ERP. Sage 100 ERP (formerly Sage ERP MAS 90 and 200) customers can count on prepackaged data conversion templates for even faster implementation.

### Import Utilities

A series of utilities is available throughout Sage 500 ERP for importing smaller sets of data. Import utilities are very useful for importing new item lists from vendors or sales orders from e-commerce storefronts. Utilities are available for importing general ledger, accounts payable, accounts receivable, and sales order transactions. In addition, you can import subsidiary company data for consolidations, import items or inventory transactions, and export general ledger consolidation data for use in external applications.

### Customizer

With Customizer, you can quickly modify screens and forms to match your specific business processes, improve staff productivity, and achieve the desired look and feel. It also allows you to simply add industry-specific features, without ever requiring extensive programming knowledge or changes to the source code.

### Software Development Kit

The Software Development Kit (SDK) gives you the tools you need to complete your development tasks expediently and inexpensively. It provides Visual Basic controls, wizards, and utilities to solve housekeeping issues, including concurrency, user interface, security models, data handling, and more. With housekeeping issues handled by the SDK, your developers are free to build add-on programs or interface controls to Sage 500 ERP, saving you development time and money.

### Source Code

Source Code for each module is available, which provides advanced capabilities for code development and implementation.

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"Sage 500 ERP is doing the same work as our tier-one product, but for only 75 percent of the cost. We've done two version upgrades since implementation, and they both came in on time and within budget. I'm extremely pleased."

— Roger Smith, VP of finance and information Technology Luzenac America, Inc.

**Sage Value-Added Benefits**



Award-Winning Support

Sage Professional Services

Sage Business Partners

Your Growing Business

On-Site Instruction

Specialized Products and Services

Expert Support Specialists

## Globally Present, Locally Accessible

You can count on Sage for powerful, reliable software that is thoughtfully adapted to evolving technologies and changing business needs. Our customers are supported by a nationwide network of highly trained specialists who are dedicated to providing quality implementation, training, service and support. As your solutions provider, we offer the following value-added benefits:

- **Sage Business Partners**

  Highly experienced and certified Sage 500 ERP business partners provide professional software installation, data migration, systems integration, consulting, and support services.

- **Award-Winning Support**

  Software maintenance and award-winning Sage Business Care support programs offer you different combinations to meet your needs: Phone access to product experts, 24/7 online knowledgebase access, automatic software updates, and regular communications—including 24/7 Anytime Learning classes.

- **Sage Professional Services**

  Sage consultants are technical and functional experts that can be deployed by your Sage business partner to provide project management and implementation assistance.

## Worldwide Influence With a Local Feel

Nearly 3.1 million discriminating North American customers choose wisely by selecting Sage for their software solutions. For more than two decades Sage, along with its parent company and affiliates, has established itself as a global provider of superior accounting and business management solutions and services. We create the software that transforms data into the business insights that help our customers succeed on all fronts. From creating innovative products that anticipate our customers' changing needs to providing exceptional customer support, we are dedicated to surpassing expectations in all aspects of our business. Rest assured that our software is supported by a nationwide network of specialists who are your resources for implementation, training, service and support. In addition, we offer outstanding training classes, 24-hour online support, and award-winning technical phone assistance.
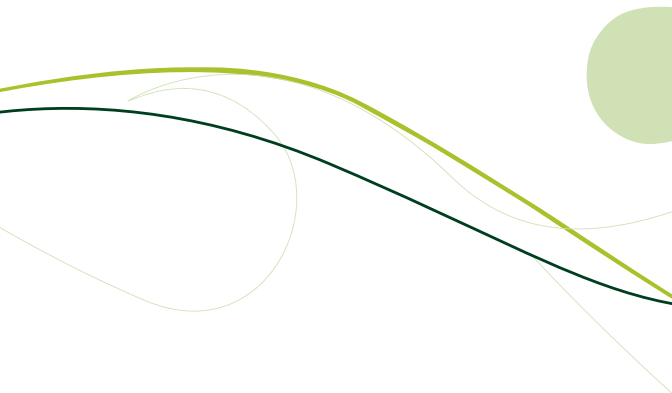
With the Sage 500 ERP solution, you have everything you need to streamline your business processes for maximum efficiency, productivity, and profitability. And you have the added peace of mind of knowing that it comes from the one company that has demonstrated an unparalleled commitment to providing powerful, flexible, and comprehensive software solutions that help businesses build business.

## Providing Leading-Edge Solutions for More than 30 Years

Sage 500 ERP is designed to provide you with the insights and management tools you need for success today, tomorrow, and well into the future. Find out for yourself how Sage 500 ERP can improve performance, productivity, and profitability within your business—call us today.

## About Sage

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